



الشركة آل انديا الحج والعمرة الجنبية المحدودة

ALL INDIA HAJJ AND UMRAH TOURS PVT. LTD

Incorporated under Section 3 of the Indian Companies Act 1956, Recognised by Ministry of Corporate Affairs

Assalaamualy cum Wa Rehamtullahe Wa Barkathu.

Greetings ! Thanks for expressing your interest in All India Hajj & Umrah Tours Pvt. Ltd. **Hajj & Umrah** Sector not only promises great returns but also makes one proud of oneself by serving the guests of ALLAH. Passion, Commitment, Professionalism, and Desire to serve the Guests of ALLAH are a few qualities that one needs to venture in this field. If you wish to make a positive difference in the lives of pilgrims travelling to the holy land and your own get in touch with us.

About Us : "ALL INDIA HAJJ & UMRAH TOURS PVT. LTD." (AIHUT) is a dynamic organization that guides & assists new travel agents who wish to enter the field of Hajj & Umrah. Also it gives guidance and support to existing member travel agents assisting them with all aspects of Umrah travel namely hotel accommodation, transportation, visa, passenger handling, catering, Ziyarats, laundry etc.

AIHUT was established with the aim and object of serving Travel Agents and Hajjis from every corner of India. The Aim of the Organization is to make Umrah accessible to one and all by supporting Travel Agents and giving a fair deal to all Umrah Travelers.

The organization has a managing committee consisting of Eleven (11) members. The organization undergoes an election process after every two years in the matter of forming its managing committee. The managing committee generally holds its meeting within a month, But in emergency such meetings can be called in accordance with the needs. All the important decisions are made after full deliberations and thorough discussions in democratic, norms and traditions. The majority judgment prevails upon all and is executed. **Also the organization holds its general meeting annually calling all its Member Travel Agents to listen to their suggestion views and ideas with the intention of improving our services and listening to their problems and solving their problem which in return.**

ALL INDIA HAJJ & UMRAH TOURS PVT. LTD.
All important information's and the instructions regarding Hajj and Umrah which are communicated by both the Governments of India and Saudi Arabia to the organization are transmitted promptly to all the members of the organization.

AIHUT is a registered and recognized by ministry of Corporate Affairs, India.

Head Office :: 305. S.V.P. Road, Shop No 10, Essak Manzil, Dongri, Mumbai 400 009., India.

Call: 0091-22-49226786 (30 Lines) **Website :** www.aihut.in **Email :** info@aihut.in



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About the services

As AIHUT associate, you hold innumerable key benefits. A few are listed below.

1. You get certification from AIHUT to start your own Umrah Agency in your city.
2. AIHUT Certificate also has IATA and AIHUTOA logos on them.
3. Complete support to start and promote your business by regular Media Campaigns.
4. Provides Best & Most Competitive Umrah Rates to MTA's to face any type of competition.
5. Fosters fraternity among its member travel agents (MTA) through regular fellowships.
6. Brings different segments of the travel industry into its fold by offering memberships under different categories.
7. Educates and equips the members to meet the challenges of tomorrow through regular meetings, seminars and conventions.
8. Creates avenues for its members by signing contracts and agreements with Hotels & Transportation Providers in Makkah Medina.
9. Works in tandem with all Departments namely Catering, Printing, Transportation, and Accommodation etc.
10. Maintains close contact with world bodies and represents matters affecting the Umrah travel Industry of the country.
11. Providing security to Umrah Travelers by doing all Ground Checking of Member Travel Agents (MTA) before issuing them certificates.
12. Assisting and Supporting Travel Agents by giving them proper advice and guidance.
13. Assisting Travel Agents to establish their own brand and starting their business.
14. Giving them unbeatable prices and letting them set their own profit margin.
15. Providing complete Umrah package with All services to Agents.

Key Benefits :

1. Start Your Own Umrah Agency in your City.
2. If groups are not possible merge it with AIHUT's Groups.
3. Get best deal on Umrah Tour Packages for your groups.
4. Get Assistance in Hotel, Transportation, Visa & Ticketing.

Back Office Support: AIHUT will take care all aspects of your Umrah Business. We have made a whole integrated team of specialized professionals to assure you of best possible services and deals in Umrah Business.

Membership Fees : Refundable security Deposit of 50,000/- Rs with a Locking Period of three years and Non refundable agency fees of 10,000/- Rs is required to get AIHUT Memberships.

AIHUT offers Membership to Travel Agencies who fulfill our Requirement.

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AGENCY

- Gets an Authentication Certificate from **AIHUT** mentioning "**Agency**" as membership type.
- Gets Identity cards issued for Proprietor & Manager
- Customised Diaries, Bags, Advertisement Posters Stickers etc.
- Exclusive Competitive Umrah package rates.
- Umrah Training and Support for selling Umrah packages.
- Will get business support by regular promotion in Print and Web Media.
- Will Get a Listing on Agency Page of AIHUT Website. (With Link to agents own site)
- Will Get a Free WebPage under the AIHUT domain (for Eg. Wwww.ABCTRAVELS.aihut.in)
- Will Get unlimited Free Emails under aihut.in website.

Return of Investment:

Security Deposit of 50,000/- is Refundable after three years. If the Travels Partner does not want to continue Umrah Business he can opt for refund of security deposit after three years.

Security Deposit will remain with AIHUT till Travel Partner is in Business and is working with AIHUT. Only Investment is 10,000/- Rupees which is Annual Registration Fees.

At the Time of Refund of Security Deposit any outstanding towards Annual registration fees or Umrah Fees or any other payment will be deducted and remaining amount will be refunded.

Security Deposit will be forfeited if the Agent is found to be not loyal to the Hajjis and makes false promises to Hajjis or indulges in any illegal or immoral activities.

AIHUT

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HOW TO JOIN AIHUT.

The Membership of "All India Hajj & Umrah Tours Pvt. Ltd." is open to all travel agents who agree with the aims and objects of the Organization.

Agency Documents (Any Three)

1. Application form fully filled in block letters with signatures and company seal.
[Download Membership Application Form](#) or [Click here to Apply Online](#)
2. Shop & Establishment Certificate. (Gumashta License)
3. Leave and License Agreement or Ownership Proof of Office.
4. Address Proof (Electric Bills / Telephone Bills)
5. Copy of All Allied Memberships and Accreditations for eg. IATA , IRCTC, TAAFI, TAAI.
6. Audited Financial documents available for the last 2 years e.g. I.T. Returns, Balance Sheet, P & L statement.. Memorandum of Article of the company if applicable.
7. Last three years Bank Statement for Current Account.
8. Company Pan Card.

Personal Documents (Any Three)

1. Passport copies.
2. Pan Card.
3. Saving Bank Account Statements.
4. Election Card.
5. Adhaar Card.
6. Driving License.

Apart from the above documents we need the following.

1. Office pictures should show your Sign boards, Staff sitting Area, Cabins in office and all other facilities you want us to notice.
2. [Security Deposit](#) of 50,000/- (REFUNDABLE) via D/D or Cheque in favour of 'All India Hajj and Umrah Tours Pvt. Ltd.'
3. Annual [Registration Fees](#) 10,000/- (NON REFUNDABLE) via D/D or Cheque in favour of 'All India Hajj and Umrah Tours Pvt. Ltd.'

For any further clarification feel free to call

Mr. Fahad A. Sayed on 0091 7666 00 4958

Mr. Imran R. Shaikh on 0091 7506 19 5551

Thank You.

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